

# RAYMOND

## STORAGE CONCEPTS

## Proof Point

### *Customer Proof Point by Raymond Storage Concepts*

Bon-Ton has leased from a 743,000 sq. ft. highly automated direct-to-consumer fulfillment center in West Jefferson, OH.

The new facility will consolidate the e-commerce fulfillment that is currently performed at the Company's four distribution centers. When fully operational, the fulfillment center will employ approximately 139 net new Ohio associates, with additional seasonal jobs to be created during the peak holiday shopping season.

A specialist with Raymond Storage Concepts Dock and Door Division provided Bon-Ton with a survey to get the specifics of the facility and dock.

From this conversation the staff was interested in an 18" lip on the dock board. Most 18" lip boards sacrifice weight capacity, however the 16" lip board offered by RSCI does not have a capacity reduction. This board met the load size, dock and trailers specifications, while also netting a \$5,000 savings.

Safety is a high priority and Bon-Ton wanted quality restraints to prevent pull-away. The Raymond representative offered a ground mount to prevent damage to the building wall in the event of a pull away. The ground has much thicker concrete.

Finally pour in pans versus normal pit steel pits were considered.



[www.raymondsci.com](http://www.raymondsci.com)

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Blue Giant offers the pour in pan as an option when installing the levelers. The leveler can be placed on a concrete pad and anchored in before the building floor is poured.

Then the floor can be poured around the leveler without having to set curb angle on each pit and then coming back to weld the leveler in place.

This makes the job much more seamless when coordinating the floor pour and leveler install.

Bon-Ton is pleased with the quality people, products and services it received on this new facility.

#### **Features:**

- ☒ Good communication insuring the best products are provided within budget.
- ☒ Installation coordination by a team of dedicated professionals, many with over 20 years experience in the Dock and Door field.
- ☒ Quality products with features that are unsurpassed.



## Dock and Door Division

*A Division of Raymond Storage Concepts*

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