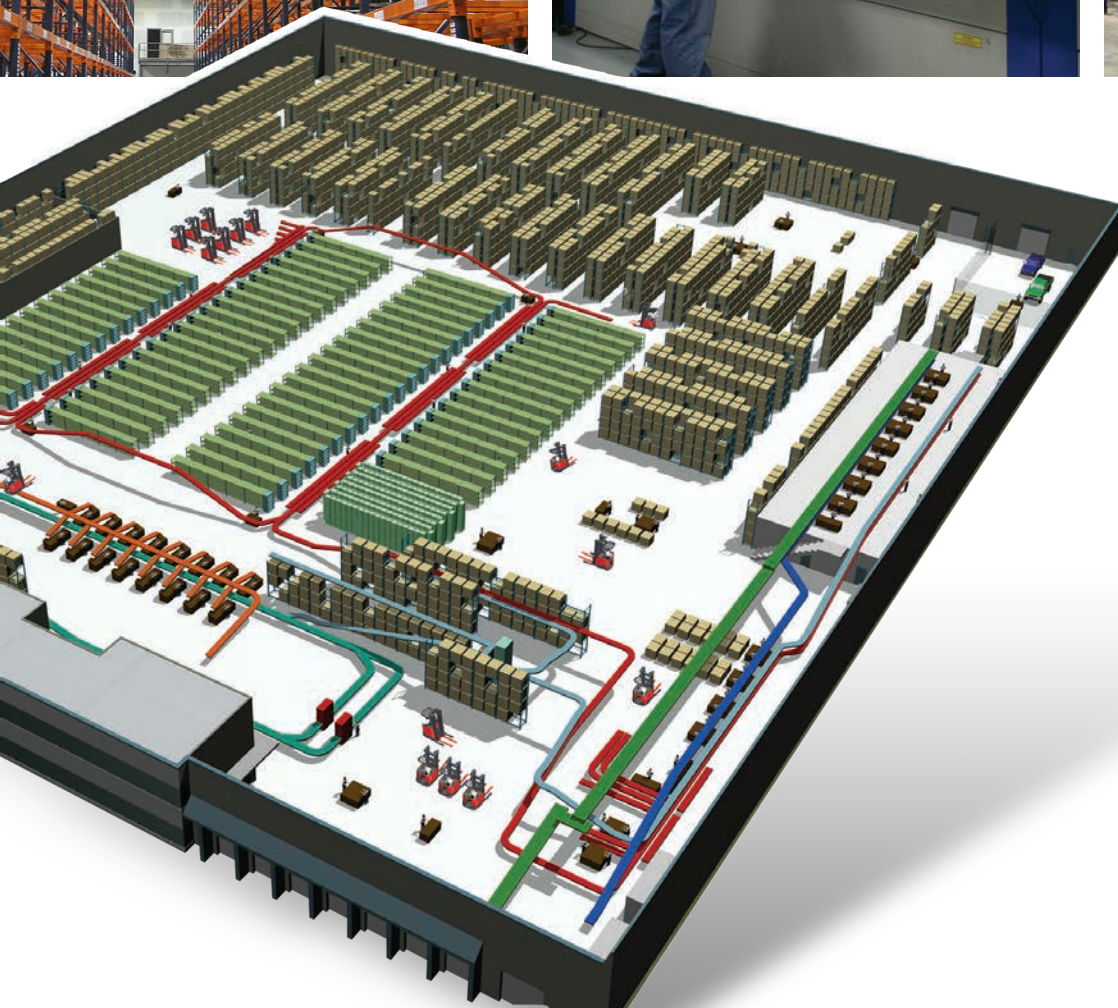
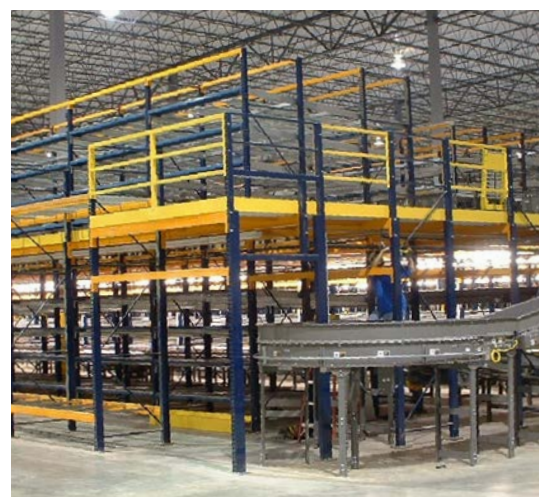
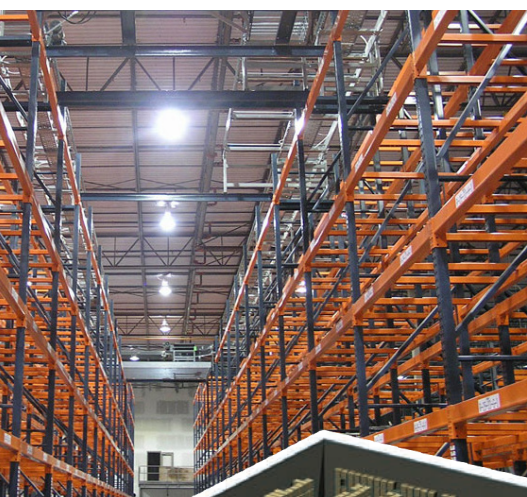


Raymond Storage Concepts

Engineered Solutions



RAYMOND
STORAGE CONCEPTS

Real Solutions. Every Day.



Raymond Storage Concepts provides systems solutions for any size project. When it comes to material handling, our customers rely on us to provide more than just the best application-specific lift trucks from Raymond. They have diversified needs that require clearly defined solutions to utilize floor space more efficiently, increase order selection productivity and improve workplace ergonomics.

To successfully accomplish this, we work closely with our trusted partners to develop and deploy systems that achieve our customer's goals at the lowest total operational cost. We take a consultative approach to addressing functional challenges. For every Raymond Storage Concepts customer, we weigh the benefits of various approaches then apply the proper equipment to deliver the desired results.

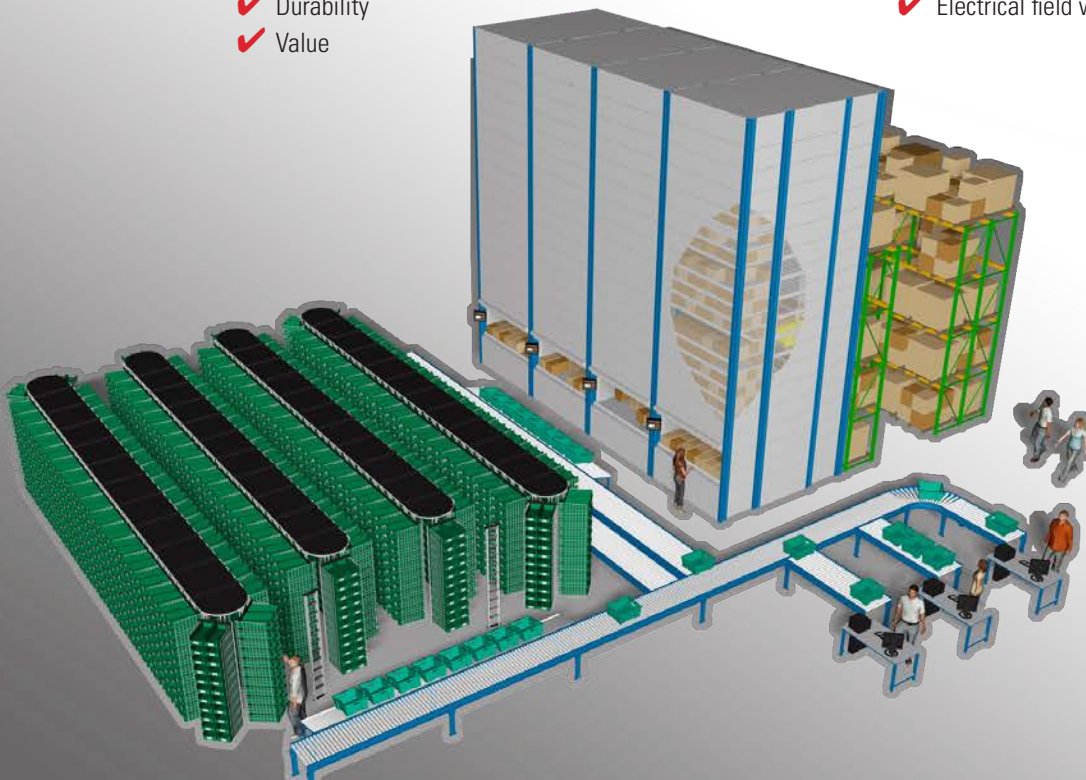
Before even making it to the proposal stage, every design is tested for:

- ✓ Validity
- ✓ Alternate Solutions
- ✓ Durability
- ✓ Value

Our forward-thinking technical experts know how to evaluate and effectively reconfigure any facility.

Optimizing your operation means maximizing space utilization and efficiency, allowing you to store and move more product, and ultimately improve your bottom line. After working with you to understand your specific needs, we evaluate potential solutions to determine which best meets your operational and financial requirements. In designing these solutions we can provide:

- ✓ Static and dynamic storage rack.
- ✓ KardexRemstar (AS/RS) Automated Storage and Retrieval Systems
- ✓ Mezzanines
- ✓ Modular offices
- ✓ Conveyor integration
- ✓ Industrial lighting
- ✓ High volume low speed fans
- ✓ Project management
- ✓ Installation
- ✓ Electrical field wiring and controls



RAYMOND

STORAGE CONCEPTS



RACK / SHELVING

- Optimize your storage area and increase throughput.
- Full line of storage products from static rack and shelving to cantilever, carton flow, pallet flow, pushback, and drive-in.
- Designed in strict compliance with current RMI guidelines, meeting or exceeding the highest industry standards.
- Quick ship stock programs are available to address those projects that just can't wait.



AS / RS

- Vertical and horizontal carousels, vertical lift modules and Mini-Load systems.
- Recover up to 85% of wasted floor space in manufacturing and warehouse applications.
- Increase pick accuracy by up to 400%.
- Specialized solutions including climate controlled and clean room.
- Locally based, factory trained technicians deliver emergency service 24/7 to maximize uptime.
- Quick ship units get you up and running in as little as ten days.



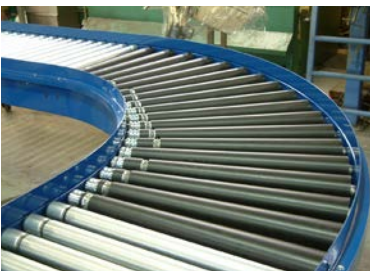
MEZZANINES

- Gain valuable space for office, order picking, work-in-process and manufacturing needs.
- Easy to install, move and expand to meet the changing needs of your business.
- At a fraction of the cost of new construction, mezzanines qualify for 7 year depreciation schedules vs. 39 years for the permanent alternative!



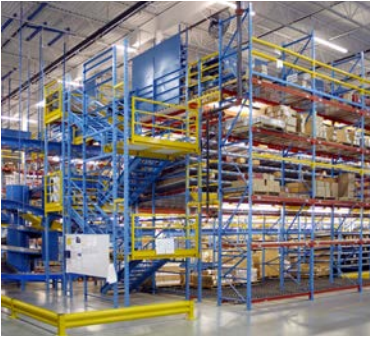
MODULAR OFFICES

- Installed and in use in a matter of days without the disruption of conventional construction.
- Durable, functional and flexible. Can be expanded, rearranged or relocated.
- Eliminate an architect and utilize pre-cut, pre-engineered components.
- More economical than standard construction.
- As "equipment" they provide tax benefits and qualify for accelerated depreciation.



CONVEYOR

- Transport cases, cartons, totes or full pallets quickly and efficiently.
- Aligned with industry leading conveyor manufacturers to provide turnkey solutions that meet the unique demands of your operation.
- From needs analysis through layout, design, mechanical installation, controls and field wiring.



PICK MODULES

- Provide significant cost savings for partial pallet and partial case order fulfillment operations.
- Reduce labor costs and increase productivity by 50% or more.
- Improve order accuracy leading to fewer returns and repicks.
- Maximize storage density while retaining full selectivity.
- Consolidate distribution operations to help lower fulfillment costs.



AUTOMATED LIFT TRUCKS

- Ideal for repetitive, time-consuming hauls that don't require skilled supervision.
- Built on proven Raymond truck platform and supported by Raymond's extensive Service Center Network.
- Advanced vision-guided technology eliminates need for expensive infrastructure.
- Easy to use interface allows for up to 15 miles of routes for different shifts, operations, and seasonal requirements.



INDUSTRIAL LIGHTING

- High efficiency fluorescent and state-of-the-art LED solutions available.
- Easy retrofit reduces energy and maintenance costs.
- Improved visual workplace helps productivity, improves employee morale and provides a safer work environment.
- Quick ROI with potential federal tax savings and local energy company rebates.



ENGINEERING SERVICES

- Experienced professionals employ the latest AutoCAD technology to optimize your current operation or layout a new facility.
- Turnkey solutions from needs analysis through, concepting, layout, and installation.
- Project management includes approval drawing review, permitting, and installation oversight.
- Control system design and implementation.

RAYMOND STORAGE CONCEPTS

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