

RAYMOND
STORAGE CONCEPTS

TRANSFORMING THE WAY PRODUCTS MOVE

Your Material Handling Experts

raymondsci.com | 866-623-7030



SYSTEM DESIGN
& INSTALLATION



AUTOMATION



STORAGE
SOLUTIONS



MATERIAL HANDLING
EQUIPMENT



DOCK & DOOR



WAREHOUSE &
SAFETY PRODUCTS



SERVICE, PARTS
& TRAINING



CONNECTED
TECHNOLOGY



RAYMOND
STORAGE CONCEPTS

UNLOCK YOUR POTENTIAL

In today's fast-paced world you're constantly seeking ways to do more with less—optimize space, speed up fulfillment and ensure the safety of your team. At Raymond Storage Concepts (RSC), we've teamed up with operations leaders like you for over 50 years to tackle these challenges.

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WE'RE HERE TO HELP YOU:

Maximize Space

Boost storage density while keeping products accessible.



Faster Fulfillment

Streamline operations to get orders out quicker and keep a more accurate inventory count.



Smoother Workflow

Optimize processes with expertly designed material handling systems.



Safer Workplace

Use data insights to help prevent accidents and enhance safety.



Prevent Downtime

Keep equipment running smoothly with maintenance and repair services.



MORE THAN A SUPPLIER, WE'RE AN EXTENSION OF YOUR TEAM

As your local material handling integrator, we don't just sell products; we design and implement customized solutions. You'll gain access to industry-leading suppliers and the collective expertise of our in-house specialists in material handling, automation, engineering and equipment maintenance and repair.

We're dedicated to helping you unlock your full operational potential with scalable solutions that evolve with your business.



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OUR APPROACH

YOUR BLUEPRINT FOR PEAK PERFORMANCE

We start by really listening to your needs and goals. Then, our team works alongside you and your people through our 4-phase approach to ensure you get the right solutions and achieve lasting results:



Consult

Analyze your current operations and recommend tailored solutions designed for your unique challenges.



Equip

Deliver the right equipment and services your team needs to operate efficiently and safely.



Maintain

Keep your systems running at peak performance, preventing downtime and maximizing productivity.



Track

See real-time data and insights, empowering you with the insights to make informed decisions.

CONSULT

UNDERSTANDING YOUR OPERATIONS INSIDE & OUT

Our consultative approach is designed to thoroughly understand your business, identify opportunities and build a custom roadmap for your success.



GAIN INSIGHT INTO YOUR CURRENT SETUP BY:

Assessing Current State

We begin by analyzing your existing processes, challenges and goals. This includes detailed evaluations of:

- **Product Workflow Processes:** Examine how your products move through your facility—from receiving to shipping—to pinpoint inefficiencies and areas for improvement.
- **Fleet & System Health Checks:** Assess the condition and performance of your entire material handling fleet and systems. We conduct detailed evaluations of your current equipment's health (age, condition, type) to identify issues and right-size future operational investments.





Optimizing Your Operations

Our experts dive into your processes and key performance indicators (KPIs) to uncover ways to lean your operations. We focus on eliminating waste and streamlining workflows to improve order fulfillment times and space utilization.



Creating a Customized Solution

Based on our comprehensive findings, we develop a tailored plan specifically designed to enhance your productivity and meet your unique objectives. We partner with you to select the ideal equipment, layout and technology to achieve your goals.

EQUIP. MAINTAIN. TRACK. SOLUTIONS IN ACTION

We turn your blueprint into reality by delivering integrated solutions to help the full lifecycle of your operation—from forklifts and automation to maintenance and connected technologies.

These offerings provide your business and team with the equipment, services and insights they need to evolve and thrive.





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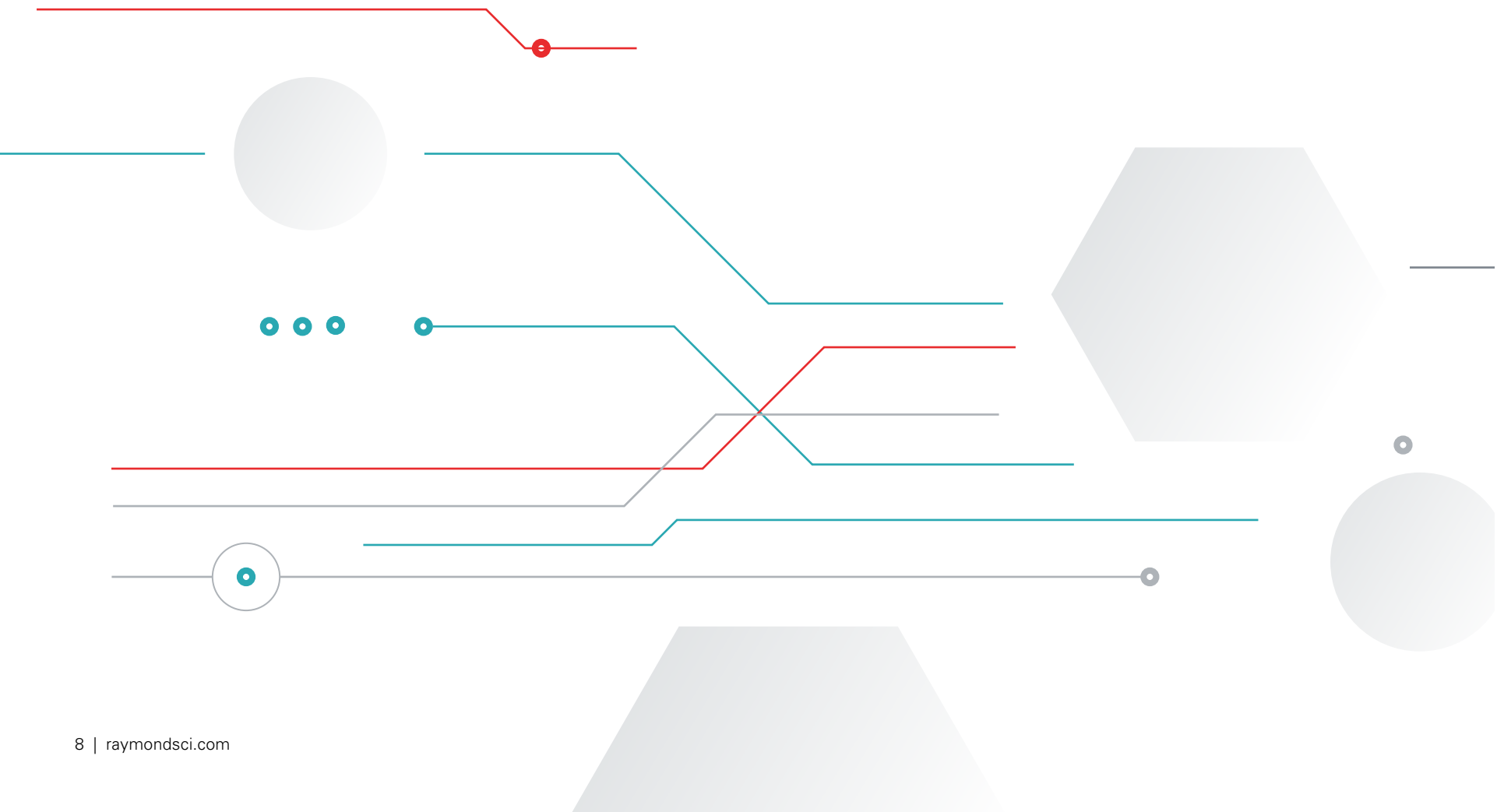
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SYSTEM DESIGN & INSTALLATION

BUILT FOR YOU: ENGINEERED TO MOVE

Struggling to maximize your existing space or ready to automate your processes? Our Engineered Solutions team specializes in helping businesses like yours redesign their operations to make the most of every square foot. We focus on strategically implementing solutions like conveyor systems, AS/RS (automated storage and retrieval systems), robotics and storage rack—ensuring your facility moves products smarter, not harder.

As an extension of your team, we bring over 200 years of combined expertise in material handling systems, engineering and operations. We'll work closely with you through planning, creating, testing and revising until we meet your business goals—keeping one thing in mind: your success.

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DEVELOP & DESIGN

We partner with you to custom-design your system—whether new or a retrofit of existing operations—to meet your needs.

Present Multiple Solutions

We offer various layout and design options that align with your goals.

Visualize Your Future

You view detailed blueprints and 3D models of your new system.

Refine & Optimize

We fine-tune the chosen design to meet your exact specifications and safety standards.



EXECUTE & EMPOWER

Once the design is finalized, our commitment to quality assurance and seamless implementation results in your system performing as expected.

Project Management

A dedicated project manager oversees the entire implementation process.

Seamless Installation

Delivery, scheduling and permits are coordinated for a smooth, timely process.

Thorough Testing

Rigorous testing is conducted before going live to proactively address any issues.

Complete Handoff

We provide on-site training, documentation and warranty to empower your team.





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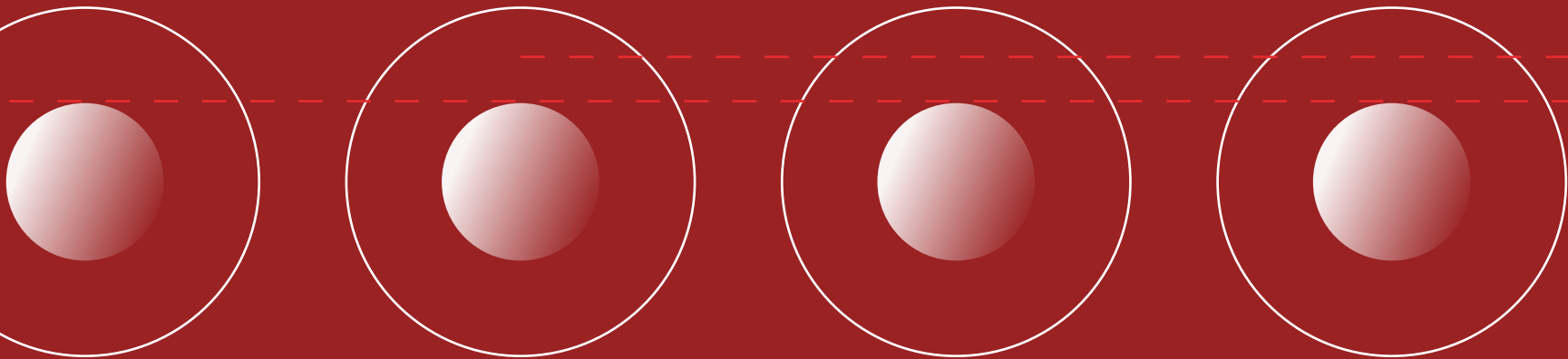
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AUTOMATION

ENHANCE YOUR WAREHOUSE OPERATION

Warehouse automation isn't about replacing your team; it's about enhancing their capabilities and your overall operation. By strategically adding automated equipment like space-saving storage or streamlined sortation, you empower your people, speed up order fulfillment and improve accuracy—leading to happier customers.

Not all automation solutions are right for every facility. So, before we make recommendations, we take the time to understand your workflow and operation. When you're ready to automate, we integrate the right equipment and technologies to create a seamless system for product movement.

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EXPLORE OUR AUTOMATION SOLUTIONS:



Automated Storage & Retrieval Systems (AS/RS)

Utilize vertical space to maximize storage density and retrieve items effortlessly, improving pick accuracy and workflow.



Conveyors

Boost efficiency and reduce costs by smoothly moving cases, cartons, totes or full pallets throughout your facility.



Goods-to-Person (GTP)

Streamline order fulfillment by bringing items directly to your team for faster, more accurate picking.



Robotics

Tackle repetitive or hazardous tasks safely and tirelessly—inventory management, picking, packing, palletizing—freeing your team for higher-value work.



Pallet Shuttle

Maximize warehouse space and boost efficiency using a remote-controlled, semi-automated pallet shuttle for easy loading and unloading.



Shipping & Receiving

Speed up dock operations and reduce labor with semi-automated unloading and loading equipment, enhancing safety and efficiency.



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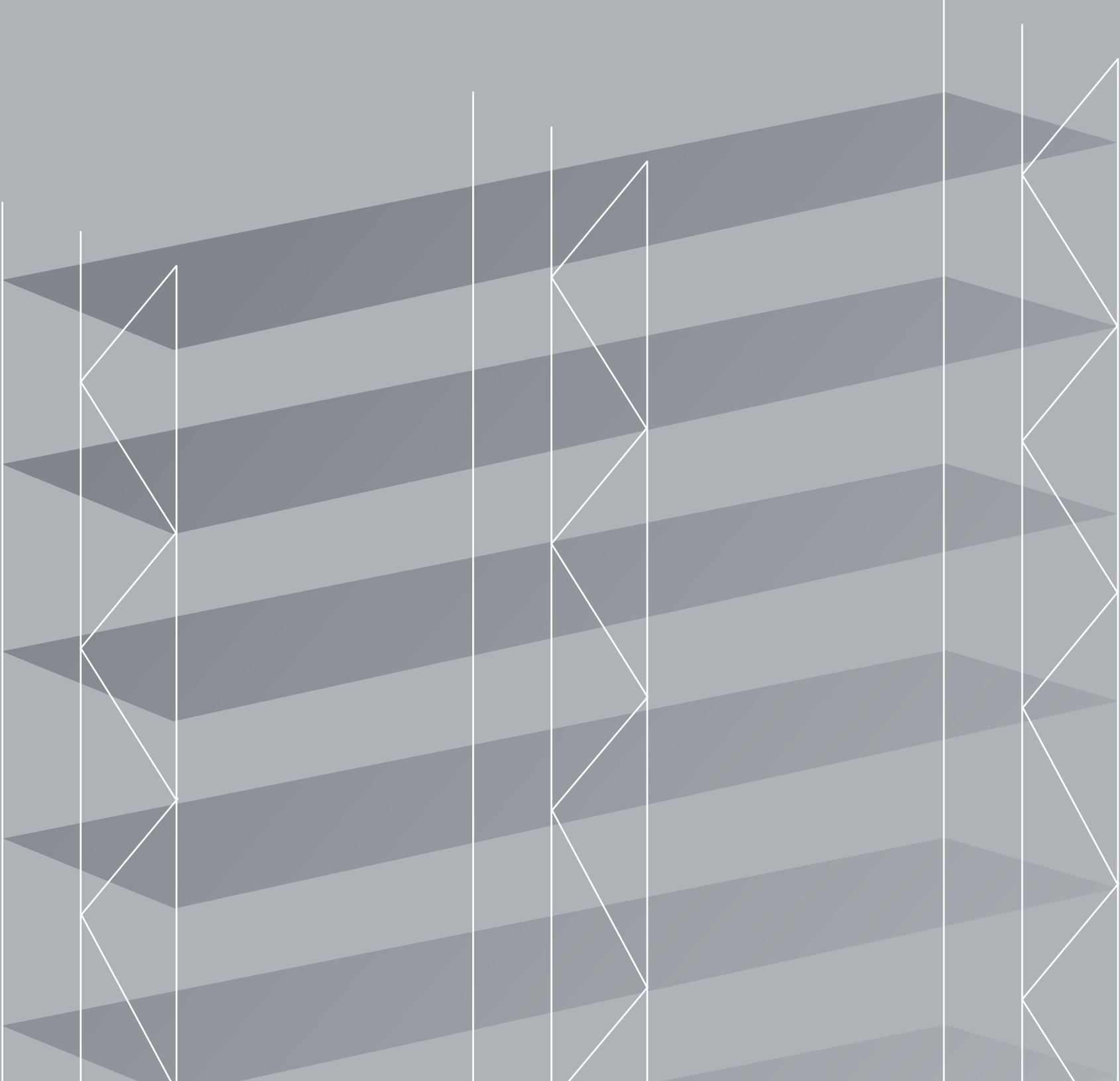
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STORAGE SOLUTIONS

MAXIMIZE EVERY SQUARE FOOT

RSC's innovative storage and access management solutions designed to help you make the most of every square foot of your warehouse space. From optimizing existing layouts to implementing new systems, we help you store more and access it faster.



Selective Racking

Gain immediate accessibility to every pallet, making it ideal for operations with a wide variety of SKUs and high throughput requirements. It provides flexibility and direct access to all stored items.



High Density Racking

Maximize storage capacity within your existing footprint when space is at a premium. Options like double deep, drive-in, push-back and pallet flow racking allow you to store more while maintaining efficient access.



Pick Modules

Streamline your order fulfillment process with custom-designed pick modules. These multi-level systems integrate various storage types and material handling equipment to optimize picking efficiency and accuracy.



Mezzanines & Modular Offices

Unlock unused vertical space with mezzanines, creating additional floor area for storage, offices or production. Our modular offices provide quick and flexible solutions for on-site administrative or supervisory workspaces.





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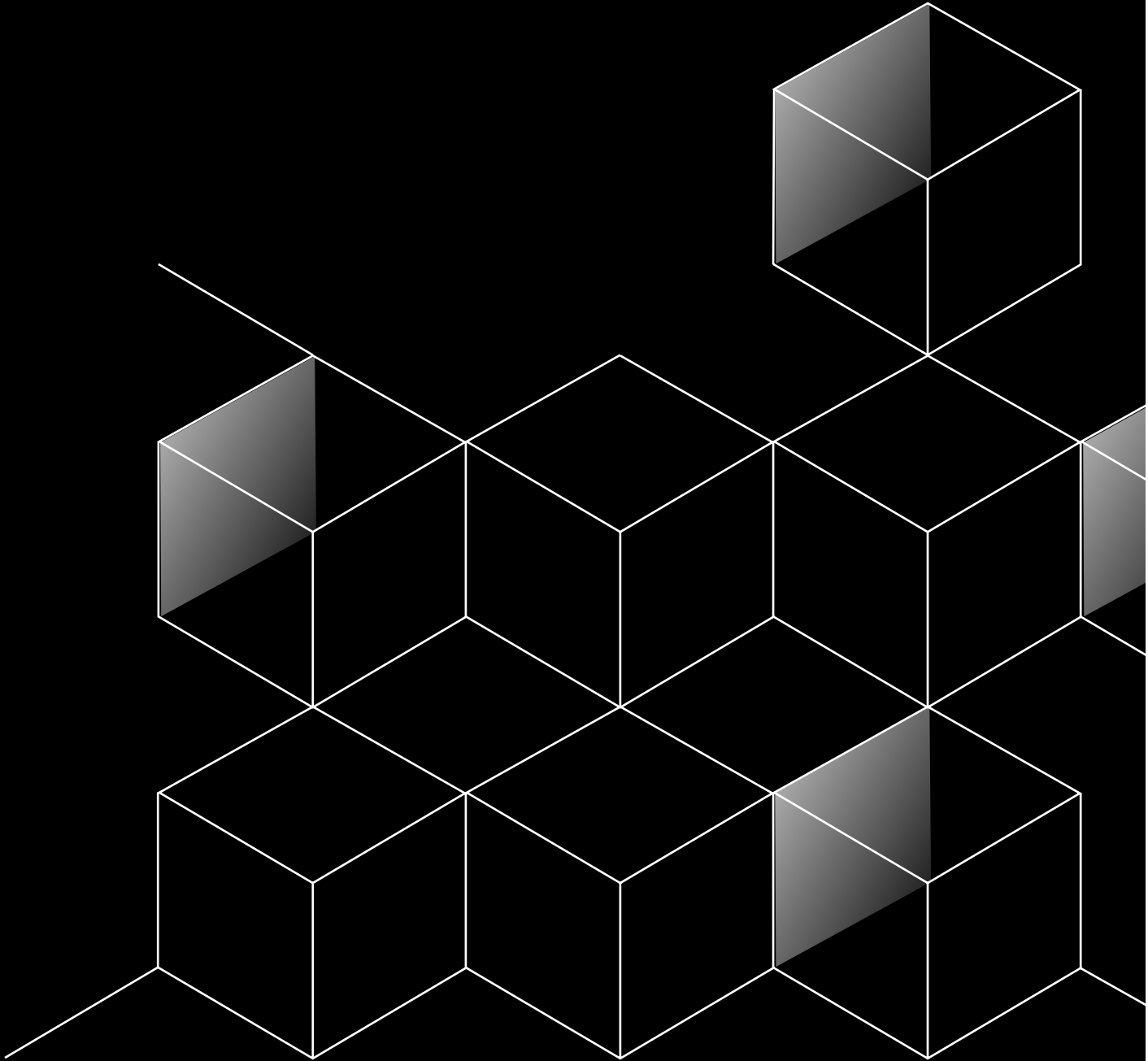
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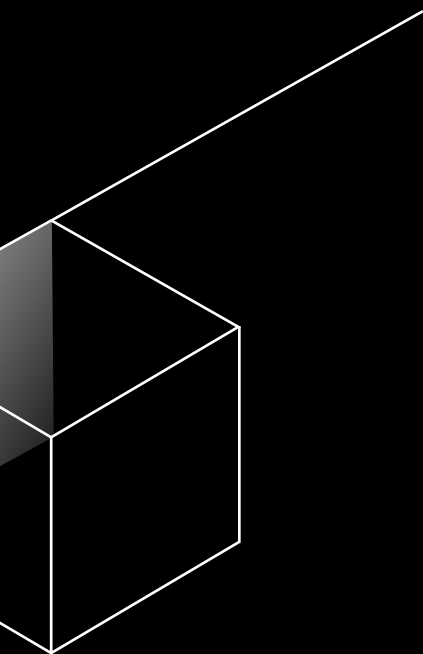


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MATERIAL HANDLING EQUIPMENT

THE RIGHT EQUIPMENT FOR ANY SITUATION

Beyond integrated systems, RSC provides a full spectrum of material handling equipment. Access the tools you need to enhance your daily operations, whether you need new, used or rental equipment, specialized attachments or advanced power solutions.

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FORKLIFTS

As your local Raymond Solutions & Support Center, we offer every type of Raymond lift truck, each built to help you work at your best.



Automated Guided Vehicles (AGV)



Orderpickers



Reach Trucks



Sideloaders



Pallet Jacks
Electric & Manual



Tow Tractors



Counterbalanced Trucks



Walkie Stackers



Swing Reach (Turret) Trucks



AERIAL & UTILITY EQUIPMENT

Safely reach elevated areas (or move people and loads) with our selection of aerial and utility equipment, enhancing productivity for maintenance or inventory tasks.

- Scissor Lifts
- Personnel Carriers
- Task Support Vehicles
- Cherry Pickers
- Tuggers
- Payloaders
- Golf Carts

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POWER SYSTEMS

Optimize your energy and maximize uptime with our integrated energy solutions for forklifts and industrial equipment.



Industrial Batteries

Find the right power for your equipment and how you work, with our diverse range of batteries.

- Lithium-Ion
- Lead Acid
- Thin Plate Pure Lead (TPPL)
- Specialty (Hydrogen Fuel Cells, Deep Cycle Batteries)



Battery Chargers

Choose an industrial charger that best suits your facility's layout, shift schedules and overall charging methods.

- Conventional
- Opportunity
- Fast
- Multi-Voltage



Battery Handling Systems

Simplify battery handling. Our systems are built to match your operational layout, shift demands and how often you swap batteries.

- Removal & Replacement: Extractors, Changers, Semi-Automated Handling Systems
- Transportation: Carts, Transfer Carriages, Roller Conveyors
- Facilitation: Charger Stands, Battery Stands, Cable Management, Wash Stations



ALTERNATIVES TO NEW

Looking for other options beyond new equipment or need temporary solutions to fit your budget? Explore our flexible rental and quality used inventories.

- **Rental Equipment:** Ideal for seasonal rushes, short-term projects or fleet flexibility, our rental program offers solutions for any situation.
- **Renewed Equipment:** Stretch your budget without sacrificing performance. Our refurbished Renewed inventory features carefully selected and thoroughly inspected Raymond forklifts and more, working properly from day one.

Every piece of our Renewed and rental equipment undergoes a rigorous 22-point inspection and refurbishing process by our trained technicians, delivering reliability and safety.



ACCESSORIES & ATTACHMENTS

Enhance your fleet's safety and functionality with this range of accessories and attachments.

- Forks
- Clamps
- Lights & Alarms
- Fall Protection
- Camera Systems
- And More

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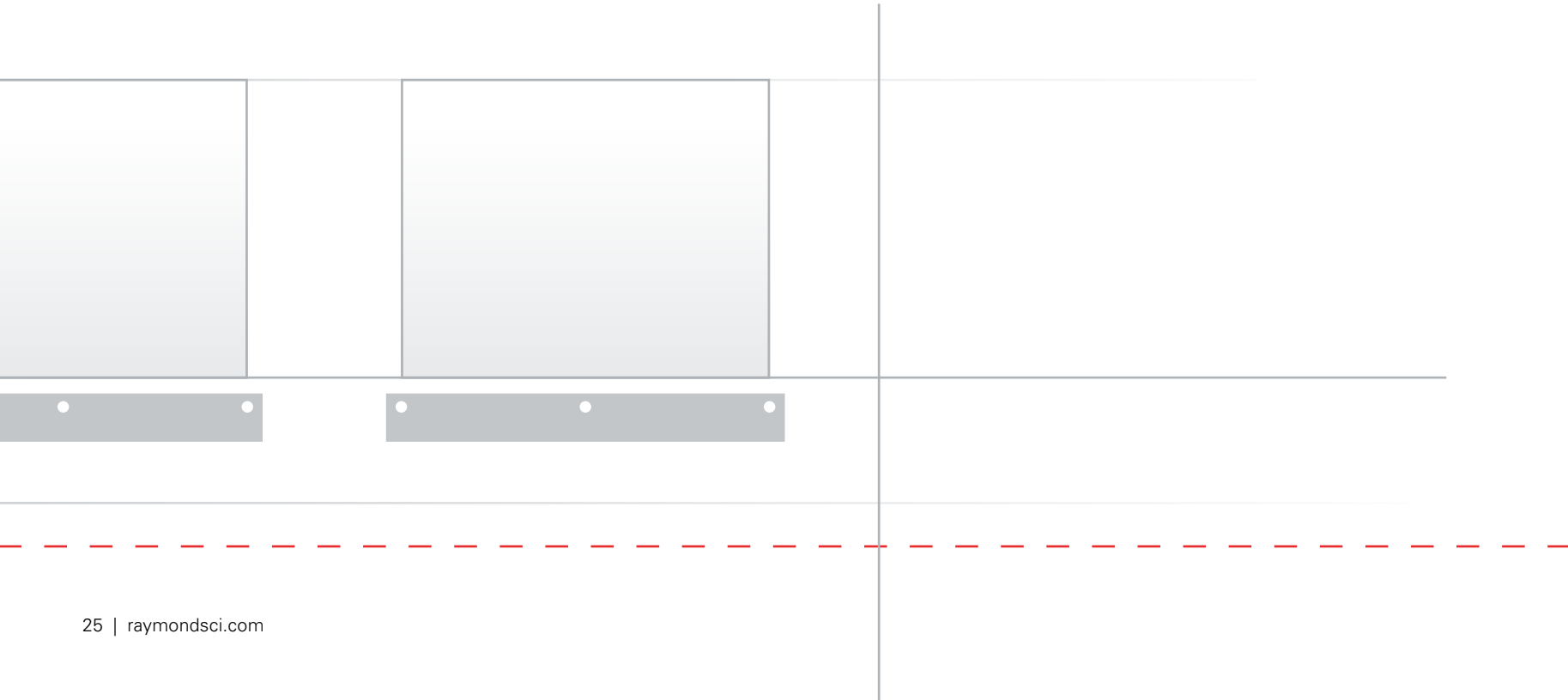




DOCK & DOOR

LEVEL UP YOUR LOADING ZONE

Your loading dock is more than just an entry point—it's a critical hub impacting productivity, safety and energy efficiency. When your dock area becomes a bottleneck or a hazard, it affects your entire operation. At RSC, we offer tailored dock and door solutions to help you get more out the door faster.



LOADING DOCK EQUIPMENT

Imagine your forklift struggling to get between the truck and the dock, causing delays and frustration. Our dock equipment and products eliminate these headaches:



Levelers

Bridge the gap between trailers and your dock for trouble-free loading and unloading. Choose from hydraulic, air-powered or mechanical options.



Seals & Shelters

Create a weatherproof barrier around trailers, protecting your delivery and people from rain, snow, wind and extreme temperatures. Includes dock seals, rain shields and full shelters.



Vehicle Restraints

Keep trailers secure and safely in place during loading and unloading. Choose from automatic, manual, electric or hydraulic options with different locking mechanisms.



Dock Lifts & Ramps

Provide a temporary loading platform for trucks and trailers. Ideal for facilities with limited space or budget constraints.



Dock Accessories

Improve your dock's functionality and safety by adding accessories such as safety bollards, railings, LED lighting and ventilation fans.



COMMERCIAL DOORS

Is your old dock door slowing down your crew and driving up energy bills? See our selection of commercial doors:



Sectional & High-Speed Doors

Choose from sectional doors for security and insulation, high-speed doors for efficiency or rolling steel doors for durability.



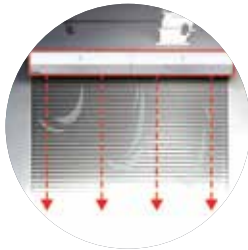
Fire-Rated Doors

Maximize protection with doors designed to meet fire safety standards.



Specialty Doors

Address specific needs like cold storage or unique environmental demands.



Bug Barriers & Air Curtains

Keep bugs and other pests out of open doorways and maintain internal temperatures.



Door Accessories & Controls

Enhance door function and safety with various accessories and advanced control panels.





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WAREHOUSE & SAFETY PRODUCTS

CREATING A SAFER, MORE EFFICIENT ENVIRONMENT

A productive operation is a safe and well-maintained one. RSC offers a range of facility and safety products that protect your people, elevate your environment and keep your operations running smoothly.



Industrial Fans

Maintain comfortable temperatures and improve air circulation in your facility with our industrial fans. Increase your workers' comfort and your facility's energy efficiency.



Safety Supplies

Equip your team with the necessary supplies to maintain a secure working environment. We provide a range of products to support daily protocols and emergency preparedness.



Gates & Guardrails

Protect personnel and equipment from potential hazards with robust gates and guardrails. Define safe walkways, secure machinery and prevent accidents in high-traffic areas.



Floor Cleaning Equipment

Keep your facility clean and safe with our industrial floor cleaning equipment. Regular cleaning prevents slips and falls, maintains air quality and extends the life of your flooring.



Column & Rack Protection

Safeguard your critical infrastructure with durable column and rack protection. Absorb impacts from forklifts and other equipment, preventing costly damage to your racking systems and building columns.



Plus Much More

Looking for something specific? Our network of industry-leading suppliers ensures we can get you the warehouse and safety products you need.





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SERVICES, PARTS & TRAINING

YOUR FULL-SERVICE MATERIAL HANDLING PARTNER

At RSC, our commitment goes beyond just providing equipment by offering end-to-end maintenance, repair, parts and training services to keep your operations running smoothly for the long term. This means maximizing your equipment's lifespan, minimizing downtime and keeping your productivity high.

Local Experienced Technicians

Our factory-trained and experienced technicians bring deep expertise to your operations. They make sure you receive reliable, high-quality service for your entire material handling fleet and systems—keeping them running at peak performance.



What We Service

We service a wide range of equipment and systems to provide consistent support across your facility.

- Forklifts & Material Handling Equipment
- Batteries & Chargers
- Automated Equipment & Conveyors
- Dock & Door



Stocked & Ready

Our technicians come directly to your facility with fully stocked service vans. Since they carry most commonly needed parts, they can handle most issues on the first visit, providing quick and efficient on-site repairs.



Multi-Brand Expertise

We work on all major brands. By standardizing our maintenance protocols, we provide consistent, high-quality results across your entire fleet, no matter the equipment manufacturer.

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LIFECYCLE SERVICES: MAINTAINED TO THRIVE

As your operation evolves so should your system. That's where RSC Lifecycle Services step in. We partner with you throughout your system's lifespan—no matter its age or who installed it—to maintain optimal performance and modernize as your business needs evolve.

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Maintain & Modernize



We help you maintain your system with regular check-ups, expert repairs and ongoing support to prevent issues or fix what's broken. You can also supplement your onsite maintenance crew with ours.

- Spare Parts Support
- Training & Reliability Best Practices
- Preventative Maintenance
- Corrective Maintenance & Repair
- Technical Support



We can help you modernize your system by assessing its health and tailoring a plan to retrofit, upgrade or make room for new technology. Stay ahead with:

- System Health Checks
- Professional Services
- Retrofitting & Obsolescence Management
- Decommission & Disposal



MAINTENANCE PROGRAMS

Regular service prevents costly breakdowns and extends equipment life. We support your needs and budget with a tiered offering—ranging from scheduled maintenance plans to full service programs. You can choose options like repairs, replacement parts, consolidated billing and more. Our preventive maintenance programs service:



Material Handling Equipment

Keep your forklifts and other material handling equipment running smoothly and efficiently with multiple plan options—from thorough inspections all the way up to full maintenance.

- Engine Inspections
- Fluid Management
- Control Adjustments



Dock & Door Equipment

Ensure the reliability and safety of your dock and door systems with regular maintenance that checks critical components and keeps them clean.

- Cycle for proper operation
- Inspect components for wear, tear and damage
- Clean and lubricate
- Remove debris from equipment



Batteries & Chargers

Our battery maintenance keeps your power systems healthy by offering various levels of service:

- Basic Check-up: Includes scraping corrosion, spraying with a neutralizer, checking water condition, inspecting connections and cables, and testing voltage.
- Deep Clean: Our mobile battery service truck comes to your facility to wash your batteries (inside and out), removing corrosive buildup.
- Battery Watering Service: For lead-acid batteries, we can handle regular watering—to maintain proper water levels.



Conveyor & Automated Equipment

Work with our Lifecycle Services team to keep your conveyor and automated systems operating at peak efficiency with comprehensive maintenance that inspects all moving parts and adjusts sensors.

- Cycle for proper operation
- Clean and lubricate all points
- Inspect motors, chains, belts, o-rings/bands and other components for wear and tear
- Photo eye and sensor adjustments
- Check oil levels



REPAIRS

When the unexpected happens, we're ready to respond. Our 24/7 Emergency Repair Services gets your operations back up and running quickly. Our service team arrives fully equipped to handle most repairs on the first visit.

- **Rapid Response:** Technicians are available around the clock for emergency situations.
- **Mobile Parts Inventory:** Service vehicles are stocked with commonly needed components.
- **Expert Diagnostics:** Our experienced technicians quickly get to the root of the issue, providing full and lasting resolutions.





ESSENTIAL PARTS ON HAND—FROM EQUIPMENT TO SYSTEMS

You can get every part you need from RSC. Our experienced team provides the right replacement parts the first time—whether you need OEM, remanufactured or aftermarket—all with fair pricing and a warranty.*

We keep tens of thousands of parts in stock locally and have access to millions more through our national Raymond network and supplier partnerships. This ensures your equipment is ready with any precision-engineered parts or everyday essentials you need, minimizing downtime and maximizing productivity.

Forklifts | Batteries & Charger | Automated System | Dock & Door

*Raymond Parts, RayBuilt and DuraSource parts come with a one-year warranty. Other parts may have varying warranty terms, as determined by the original manufacturer. Please consult the manufacturer's warranty guidelines or RSC Parts Specialist for details.

PARTS MANAGEMENT PROGRAMS

Streamline your parts management to minimize downtime and reduce maintenance costs.



Parts Consignment

For qualified customers, we create a customized program housed right in your facility, providing instant access to parts. Pay for parts once used. We manage and restock inventory for you.



Equipment Parts Cabinet

Ideal for large fleets with an RSC technician on-site full-time. We place a parts cabinet in your facility for our technicians' efficiency. You only pay for parts once they're used by our technician, who regularly restocks inventory.



System Parts

For conveyor systems or automated equipment, work with our Lifecycle Services team to establish your essential spare parts list to keep on-site. We'll source from multiple suppliers so parts are ready for routine maintenance or the unexpected.

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SAFETY & OPERATOR TRAINING: BUILD A CONFIDENT, COMPETENT WORKFORCE

At RSC, our OSHA-compliant operator and safety training programs are customized to your facility and team. Our mission is to help you create employees that are confident in their skills and work safely—becoming competent and compliant.

Choose Your Program:



Forklift Operator Training (1 Day)



Train the Trainer Program (2 Days)



Technician Training (2-3 Days)



Mobile Elevated Work Platform (MEWP) Operator Training (1 Day)



Fall Protection (1 Day)



Pedestrian Safety Training (1 Day)

For full details of our operator and safety training programs, visit raymondsci.com/training.



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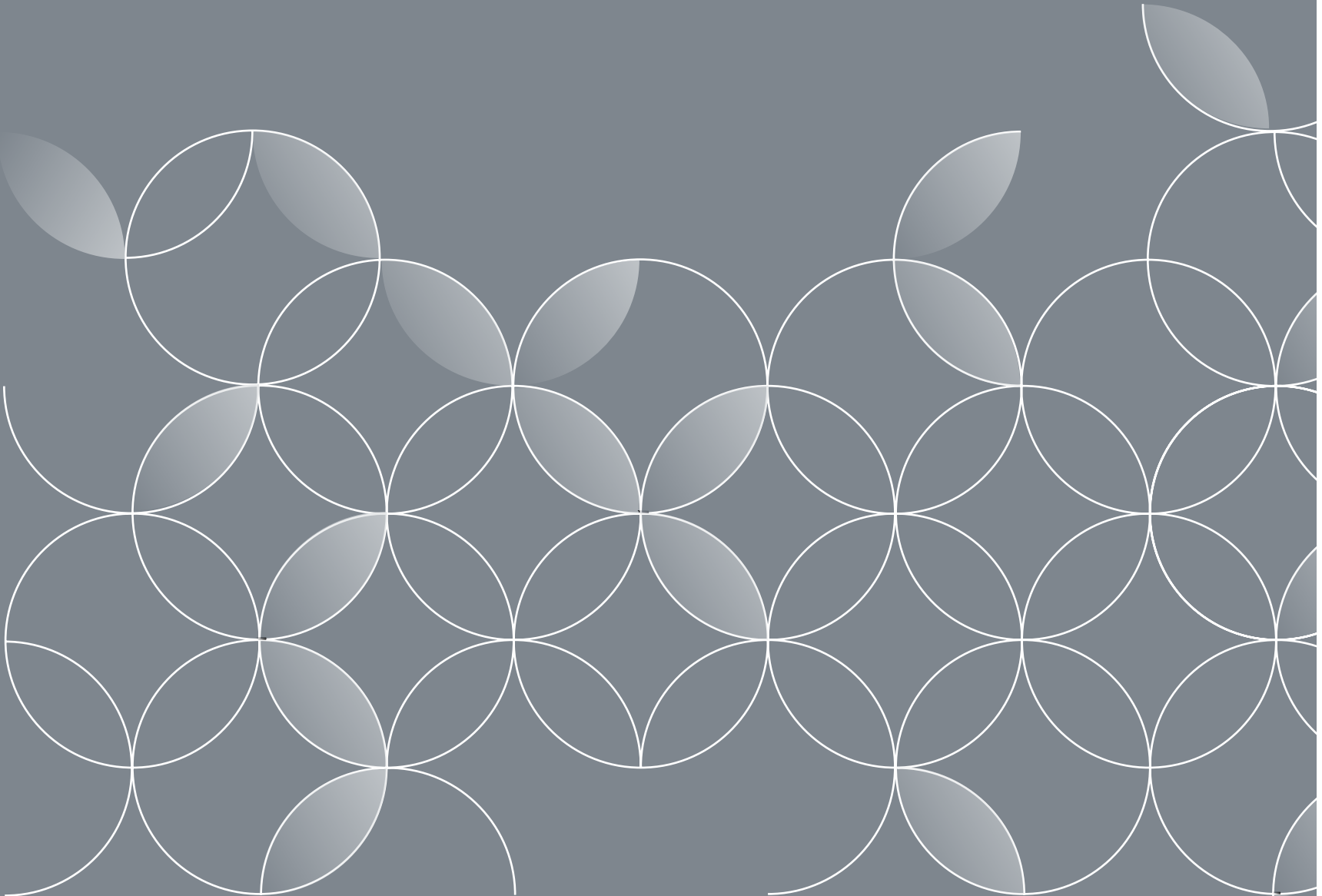
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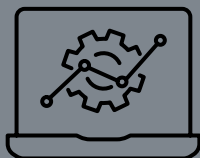
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CONNECTED TECHNOLOGY

iWAREHOUSE: INFORMATION THAT MOVES YOUR BUSINESS

Imagine having a crystal-clear picture of your warehouse's performance. With iWAREHOUSE (iW) Intelligent Warehouse Solutions, you can turn that dream into reality. We transform your lift trucks and equipment into data-gathering devices, giving you real-time insights into how your team and equipment are performing.



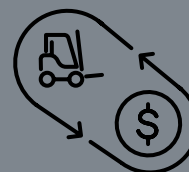
Smart Data, Simple Answers

iWAREHOUSE's dashboards turn complex data into easy-to-understand information that helps you make better decisions.



Real-Time Alerts

You'll always be in the know on your operations health and budget with email or SMS alerts. Manage and compare multiple locations with ease through our online portal.



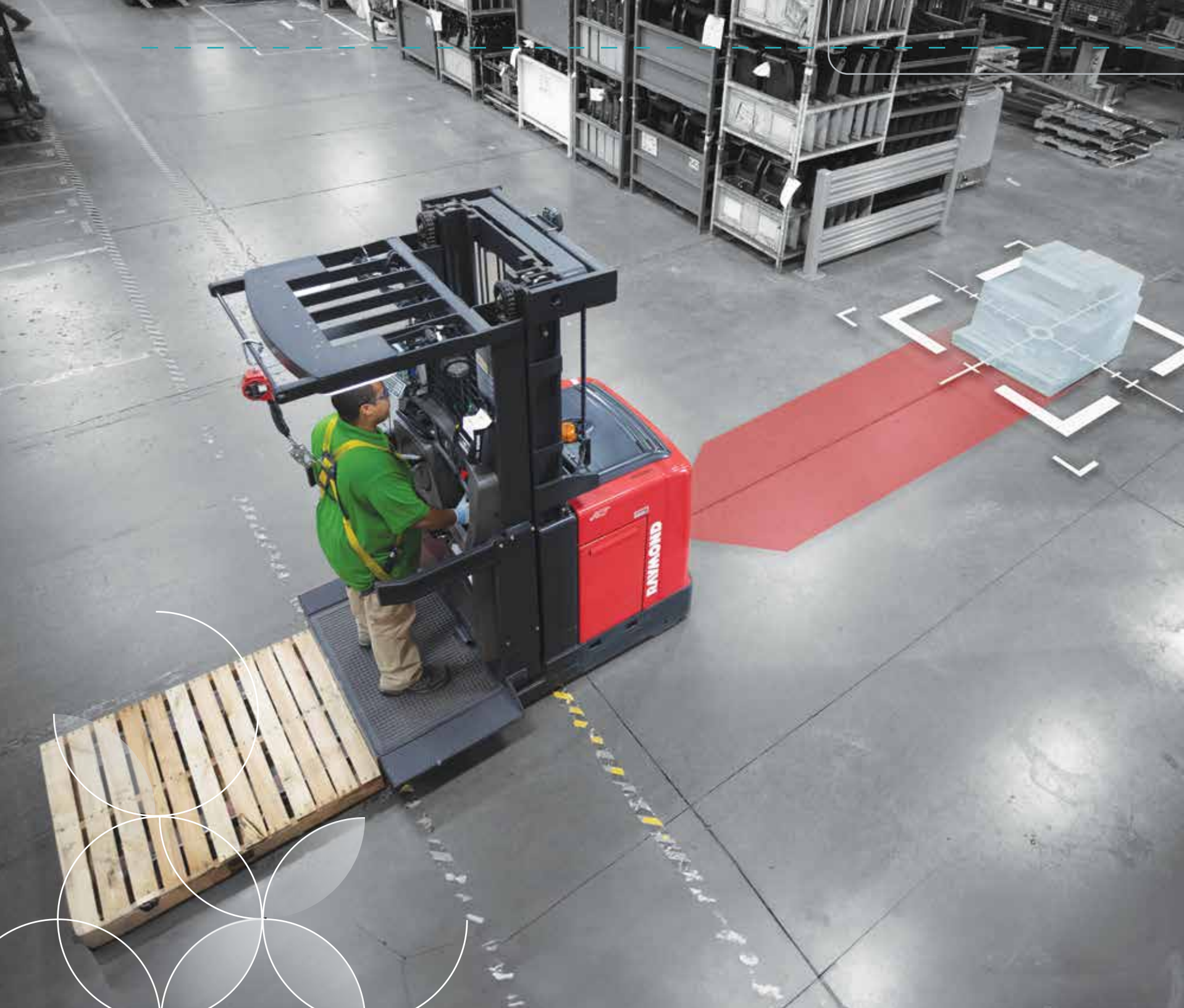
More Money in Your Pocket

Save money by using your equipment smarter, streamlining admin processes and improving operator safety.



Expert Guidance

Our specialists help you get the most out of iWAREHOUSE. Take it further with our professional services packages for custom reports and deeper analysis.



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SOLUTIONS FOR CONNECTED OPERATIONS:



Telematics

Gain insights into equipment utilization, impact events and operator performance through connected devices.



Asset Maintenance Management

Streamline your maintenance processes by tracking equipment hours, service needs and repair histories.



Operator Assist Technology

Enhance safety and productivity with features that assist operators and mitigate risks.



Labor Management

Optimize your workforce efficiency by monitoring labor activities and performance metrics.



Dashboards & Professional Services

Turn raw data into actionable intelligence with customizable dashboards and expert analysis from our specialists.

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RAYMOND

STORAGE CONCEPTS

LET'S UNLOCK YOUR POTENTIAL TOGETHER

RSC provides complete warehouse solutions, from advanced forklifts and automation to comprehensive maintenance and connected technology. We're your dedicated partner in navigating today's supply chain challenges—helping you boost efficiency, increase safety and drive cost savings to elevate your productivity and achieve your business goals.

READY TO TAKE THE NEXT STEP?

Contact us for an assessment today by visiting raymondsci.com or calling **866-623-7030**.

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GET TO KNOW RSC

Our mission is to deliver tailored material handling solutions that unlock your fullest potential and transform the way products move within your facility. As your goals evolve, our solutions advance with you—delivering value across every square foot of your operation.

For over 50 years, Raymond Storage Concepts (RSC) has been the trusted local expert across Ohio, Kentucky, southeastern Indiana and West Virginia. Backed by the national Raymond network and industry-leading supplier partnerships, we are more than just a lift truck provider. We offer a complete range of custom intralogistics solutions—from automated systems, fleet telematics and forklifts to comprehensive service and OSHA-compliant training programs—designed to boost your productivity, streamline processes and minimize costs throughout your operation.

SYSTEM DESIGN
& INSTALLATION



AUTOMATION



STORAGE
SOLUTIONS



MATERIAL HANDLING
EQUIPMENT



DOCK & DOOR



WAREHOUSE &
SAFETY PRODUCTS



SERVICE, PARTS
& TRAINING



CONNECTED
TECHNOLOGY



Cincinnati, OH

Columbus, OH

Louisville, KY

Dayton, OH

Lexington, KY

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